AGENTIC COMMERCE FRAMEWORK®
ACF-O2

HYBRID ORGANISATION MAP

Placing humans, agents and rules, domain by domain

LEVEL	Organisation
DURATION	1h45 - 3h
USE	Portfolio review
TRACK	Advanced module

OBJECTIVE

A one-page overview of how humans, agents and rules share the organisation, and of the domains where autonomy has settled in without governance. It locates; it does not score.

1 WHAT IT SHOWS · AND THE "NEEDS FRAMING" STATE

THE BLIND SPOT

Where autonomy has already slipped in unframed: a scoring engine, an allocation rule, an inherited automation nobody watches as an agent.

"NEEDS FRAMING" STATE

The most important on the map: here a decision is already being made without governance. A mature organisation does not aim for all-"Governed"; it aims for zero "needs framing" it ignores.

2 TO BE FILLED IN

DOMAIN / PROCESS	WHO PERFORMS	UNDER WHICH RULE	ACCOUNTABLE	STATE

3 WHAT IT REVEALS

READING YOUR ORGANISATION

One thing truly governed (the agent); two domains already deciding without a frame (recommendation, pricing); one clear boundary (payment above the cap is not delegated); the rest human.

NEXT TROUBLE

Not the agent you watch, already held, but the two "needs framing" cells nobody looks at as an agent. Each one lands in the action plan (ACF-10).

The real risk is not the agent you watch, but the "needs framing" domain nobody looks at as an agent.

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